

2007 GLOBAL PERE AWARDS

The winners of this year's Global Private Equity Real Estate Awards received tens of thousands of votes from their peers.

On this page we present the winners of the highly anticipated **2007 Global Private Equity Real Estate Awards**. We received more ballots this year by a wide margin – with roughly 20,000 votes cast – over last year's Global PERE Awards debut, evidence that interest in private equity real estate around the world has increased, and that this community uses *PERE* as its forum.

The Global PERE Awards are the industry's most prestigious because winners are selected by their peers. First, nominees are suggested by the global users of PrivateEquityRealEstate.com. Then the same readers cast final votes from a shortlist of candidates. We like to think of it as the Oscars of private equity real estate, if you will.

NORTH AMERICAN CATEGORIES

- **Goodwin Procter**
Law Firm of the Year (Fund Formation)
- **Jonathan Gray (Blackstone)**
Industry Figure of the Year
- **Blackstone**
Firm of the Year
- **Stuyvesant Town (Tishman Speyer, BlackRock)**
Deal of the Year
- **Equity Office Properties disposals (Blackstone)**
Exit of the Year
- **Blackstone Real Estate Partners VI**
Fundraising of the Year
- **Lehman Brothers**
Debt Provider of the Year
- **Credit Suisse**
Placement Agent of the Year
- **Haynes and Boone**
Law Firm of the Year (Transactions)
- **Goldman Sachs**
M&A Advisor of the Year

North American Law Firm of the Year (Fund Formation)

1. Goodwin Procter

Plenty of law firms rode the wave of record private equity real estate fundraising this past year and Goodwin Procter was one of the most active surfers. The firm's fund formation practice is led by David Watson in Boston and is one of the largest in the country with attorneys in Boston, New York and Silicon Valley. Other Goodwin attorneys active in real estate fund formation include Robert Insolia and John Ferguson in New York and Paul Schwartz and Paul Verbesey in Boston. With a fund formation practice that includes real estate, private equity, venture capital and hedge funds, Goodwin has the breadth and depth of expertise to handle today's sophisticated financing vehicles that require more than conventional real estate fund expertise as they involve elements of both real estate and private equity. And their practice keeps on growing. Goodwin's Silicon Valley office is only the most recent example of how the breadth and depth of their fund formation practice is attractive to clients as well as some of the country's best known fund formation attorneys. Last year Goodwin Procter wooed Jonathan Axelrad, Robert Fore and Gerald Chacon away from Wilson Sonsini Goodrich & Rosati, where they led the firm's venture capital and private equity fund practice.

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